

S A A B A A N E W S

AUGUST 2006

VALERO TRAVEL SERVICES IS-BAO CERTIFIED**SPECIAL POINTS OF INTEREST:**

- Resolution Advisory
- New NBAA Representative
- Aspen Airport Closing
- Contact Congress
- Party with SAABAA

As of June 23rd, the Valero Aviation Department has achieved certification under the International Standards for Business Aircraft Operators. This has been a year long process where the entire flight department has invested considerable time and personal effort to meet the requirements of this world class business aviation code of practice. In achieving this milestone Valero becomes the 65th flight department in North America, Europe, South America and Africa, and the second flight department in San Antonio

(USAA completed theirs in Jan.2006) to implement IS-BAO.

To complete this implementation, which is modeled after the ISO-9000 family of standards, the Valero Aviation team had to ensure that they had programs, processes and procedures to meet the organizational, operational, maintenance, security and training standards. They also had to develop and implement a safety management system that is integrated with all of the other requirements. Validation of the entire process

was assured through the use of an independent auditor.

We are obviously very proud of this accomplishment and of all of the hard work our team put in to achieving this certification. If there are any other flight departments that are interested in working on this certification please do not hesitate to contact us for any assistance we may provide.

SAN ANTONIO AREA BUSINESS AVIATION ALLIANCE**COME TO THE PARTY !!!**

Remind all your aviation associates to attend SAABAA!

SAABAA meetings are moving to the 4th Thursday of each month.

The scholarship program is an important part of SAABAA. It's our way of giving back to the aviation community. Last year, SAABAA awarded \$5000.00 in maintenance and flight training scholarships to students pursuing a career in aviation. We hope to surpass that amount, this year, with our first wine tasting and silent auction fundraiser. This year's scholarship fundraiser is dedicated to the memory of R. C. Newman, an admirable



corporate pilot from the San Antonio community. The event will include hors d'oeuvres, wine tasting and a silent auction. Donations in the form of auction items or wine are now being accepted and would be greatly appreciated. The event will be held Saturday, September 16th, 6:00 pm at the Valero Campus. For more information please contact Sharon Garza at 210-377-1111 or Sharon.garza@valero.com

Stephen Hadley New NBAA Regional Representative

WASHINGTON, DC, June 12, 2006 – The National Business Aviation Association (NBAA) today announced the appointment of business aviation veteran Stephen Hadley as NBAA regional representative for the South-west U.S. region effective June 19, 2006. Hadley's territory includes Texas, New Mexico, Colorado, Louisiana, Alabama, Arkansas and Mississippi.

"NBAA's regional representatives have long served as an outside-the-Beltway voice and resource for the business aviation community," said NBAA President and CEO Ed Bolen. "I am confident that Stephen Hadley will continue in that tradition, given his first-hand understanding of how our industry works, and the opportunities and challenges it faces. I'm delighted that Stephen has been selected to represent the NBAA in the South-western U.S."

Hadley comes to NBAA with a background rich in business aviation experience, including ser-

vice as:

- Chief pilot of Campbell, Cherry, Harrison, Davis & Dove, PC, a law firm in Waco, TX;
- Chief pilot and director of flight operations for both Abilene Aero and Lubbock Aero;
- Air medical transport pilot with Methodist Hospital in Lubbock, TX;
- Vice president of the Texas Air Center in Lubbock, TX, and; Corporate pilot for Furr's Supermarkets, Lubbock, TX.

Hadley's aviation career includes service in a host of other positions, ranging from manager for a fixed base operator (FBO), and progressing to chief pilot for a corporate flight department. He has an airline transport pilot rating, and has flight experience with a broad range of aircraft, from single piston engine planes, to turbo-prop aircraft, and jets.

Hadley also has served as chairman of the General Aviation Committee for Lubbock International Airport, where his work to promote effective relations

between the general aviation community and airport management made the airport a model and regional focal point for general aviation services.

Hadley grew up in Missouri and graduated in 1973 with a Bachelor's degree in chemistry from Drury University in Springfield, MO. Hadley replaces Paul H. Smith, who retired on May 1.

NBAA's Regional Representative Program was established to build working relationships with business aviation organizations at the state and local levels, in order to provide support for operators of business aircraft in the public affairs, legislative and policy arenas. The regional representatives work directly with state legislators, staff for various state aeronautics agencies, airport management and other policy-making entities.

For more information about NBAA's regional resources, visit www.nbaa.org/regional.

Editors: Contact graphics@nbaa.org to request a photo.



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Resolution Advisory

As the airlines try to keep their business models in the air, they find themselves jettisoning cost where ever they can. In spite of costs cutting efforts their collective net second segment climb gradient continues to be negative. Only SWA was able to eek out a positive number, the result of making a lucky bet on a fuel hedge.

In an effort to avoid a financial CFIT, airlines have cut pay for pilots, flight attendants, mechanics, secured government bailouts, and passed pension obligations on to the tax payer. Now they want to push \$2 billion (that's \$200,000 per aircraft) of ATC costs to Business Aviation. The airlines want to transfer the burden of paying for an ATC system that was built for them in the first place.

In addition they want to remove Congress from the oversight of the funding process and put ATA in charge of the major decision making. If they are able to control the airspace, they will be able to

reestablish the cartel they had prior to deregulation, set whatever price they want. Essentially, the airlines would control the future of business aviation.

Let's look at the facts. The costs of the ATC system are hardly affected by business aviation. The additional costs for handling business aircraft movements amounts to well..... peanuts. Did the cost of running DCA go down when business aviation was thrown out; absolutely not. The airline industry is maneuvering to have business aviation subsidize their own mismanagement, and at the same time, harnessing a sector they now see as a competitor.

How does one create a government bureaucracy anyway? Simple, create a fee, more government salaries, more office space, more government pensions, more fees. One only needs to gaze north to see the result of an ATC system funded by user fees.

We work in a fragile industry. When Wall Street sneezes Business Aviation gets Ebola. Pilots, mechanics, FBOs, salesmen, linemen, we all feel the effects. Fees will have the same effect. Our industry survives on paper thin margins even though we are 1% of GNP. The fuel tax is a great system. It's worked for years and there is no reason for Congress to become a proverbial test pilot for ATA with their hypoxic fee proposals.

Let's turn our attention for just a moment and really focus on something that hits close to our livelihood. Visit the NBAA web site and let your voice be heard. There is an easy to use template to voice your opinion.

Tripp Riedel



Tripp Riedel Chief Pilot
Valero Energy Corporation

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NBAA Call to Action - Contact Congress

In conjunction with NBAA's Grassroots initiative, we are asking everyone to contact their congressmen and women. This has been simplified by using the NBAA's website and clicking on the contact congress icon. Once you have done this just follow the instructions which will allow you to



send letters regarding three different areas of concern to business aviation.

The NBAA website is www.nbaa.org or go directly to www.nbaa.org/action.

This will allow all of us to be a part of a large lobbying effort sponsored by NBAA.

If you really want to do something,
you'll find a way; if you don't, you'll
find an excuse.

Anonymous

We are on the Web

www.SAABAA.org

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SAABAA

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Aspen Closing for Three Months Next Year

Aspen/Pitkin country Airport will close from April 9 through June 7 next year for runway resurfacing with grooved asphalt. Other safety improvements to the airport will begin in the fourth quarter of this year, but these won't involve closures. After the runway is reopened there may be occasional closures of a maximum of two days while runway markings and pavement sealers are applied. Check on Aspen/Pitkin Country Airport status at www.aspenairport.com

Aviation International News August 2006

San Antonio Area Business Aviation Alliance

Next Business Meeting

Boccones Restaurant

606 Embassy Oaks San Antonio, Texas

210-404-0505

Thursday August 24th, 2006

11:30 am -1:00 pm

Speaker: San Antonio Airport Manager

Mark Webb

Please: RSVP no later than Monday Aug 21st.

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AEROSCHOLARS PROGRAM COMES TO SAN ANTONIO

Know a high school student that wants to learn more about aerospace and things that fly? Tell them about the EAA's (Experimental Aircraft Association) Aero Scholars program. To find out more about the AeroScholars program, call Darlea Clark at Wright Flyers Academy (210-820-3800), or visit the AeroScholars website: <http://aeroscholars.org/>

Aero Scholars consists of two online aviation high school courses. These Courses are not simply textbooks on the Internet. They are based on lectures that have been proven over years of instruction. Incorporating educational video, 3D animations, interactive questions, and other multimedia learning tools, these courses emphasize the important questions, concepts, and principles that will help students excel. The courses correlate to NSTA (National Science Standards), and many high schools provide high school graduation credit to AeroScholars students, in addition to the earned college credits. And as students develop a love for aviation they often show dramatic improvements in math and science. Principles to the exciting world of aviation.